

Sims Useful Tips to Help Your Customers Select the Right Tank!

Below are stats that you can use with your customers to help them choose the right septic product for their needs. Here are a few ideas on how you can use these tips to add value to your customers or as a prospecting tool for your business:

1. **Print out the preformatted tips page** and give it to your customers when you show up to give an estimate, to provide services, or - mail it along with your invoice if you've already finished a job.
2. **Add you logo, or print company letter and email the preformatted tips page** to any of your existing customers as a reminder about Summer irrigation projects along with a message that you would be happy to handle their septic and irrigation projects for them. Or, you can offer the tips alongside a pre-packaged irrigation or septic service plan where you offer to handle these things for them for a set cost.
3. **Offer these tips to local HOA or neighborhood associations** for use in their newsletter or to post on their message boards along with your contact information in case residents need help with their plumbing, irrigation, or septic projects.

Who Makes the Best Septic Products?

Norwesco® & ADS®

We have what you need – to succeed!

Ease your mind and eliminate confusion by choosing these products!



Norwesco® Septic Tank Overview

The world's leading manufacturer of polyethylene tanks, Norwesco® has been producing polyethylene septic tanks since 1980. With that kind of experience, Norwesco® offers you proven products that you can count on for years of dependable, trouble-free service. Norwesco® septic tanks are backed by a full three-year warranty from date of manufacture and have been approved by state and local health departments from coast to coast. Where applicable, Norwesco® septic tanks have been certified by both IAPMO™ and CSA™.

Please consider the following features when you are looking to purchase a septic tank and you'll find that Norwesco® tanks will exceed your expectations when it comes to performance and longevity:

Ease of Installation:

For septic system replacement and new home construction, all Norwesco® polyethylene septic tanks are designed for durability and quick, easy installation. Any Norwesco® septic tank can be transported to the job site in a pickup truck and carried by just two people. This enables you to install the tank on your schedule.

Rotationally-Molded, One-Piece Construction:

Norwesco® septic tanks are manufactured by means of the rotational molding process, which produces a one-piece, seamless, watertight tank.

Superior Strength Design:

The rib design and placement in our Legacy tanks provide superior structural integrity to the tank.

Excellent Chemical Resistance:

Polyethylene is unaffected by soil chemicals and by the chemicals and gases present in sewage, so Norwesco® septic tanks will not rust or corrode and require no additional coatings as other tanks do. Our strict quality guidelines ensure an environmentally safe septic tank.

Single or Double Compartment:

We offer tanks in both single and double compartment (2/3 - 1/3). Prior to installing any septic tank, you should check with your local health department for specific requirements that your county or state may enforce.

Watertight Lid:

Norwesco® septic tanks come outfitted with a watertight lid. This improved design is significantly stronger than other lid designs. When leaving our factory, the lid will be attached to the tank with stainless steel screws and comes standard with a gasket between the lid and the tank. The gasket provides a watertight seal at the lid area.

Accessories Available:

Manhole extensions and lid-riser combinations are available to bring tank access to grade and to meet code specifications (Get more info on accessories at <https://www.norwesco.com/products/waste-water-tanks/below-ground-accessories>).

**ADS® ARC Chamber Overview**

The preferred product in leach field applications, our Arc Chambers are designed to accommodate both gravity-fed and pressure-doses systems with quick installation by one person into trench or bed applications.

These septic leaching chambers are sturdy, lightweight plastic units that combine maximized infiltrative surface area and storage capacity with an improved structural design to handle most any conventional leachfield system challenge without sacrificing performance. This unique combination allows for increased effluent dispersal performance and improved structural integrity as well as ease of installation and simplified contouring capabilities. Features include:

- 20-degree integral articulating joint that is ideal for either straight or contoured septic leachfield applications
- True corrugated chamber design eliminates flat surfaces and provides increased load bearing capability in the trench
- “Lock and Drop” joint provides a more positive connection during installation and backfill
- A universal inlet/outlet end cap
- Inspection vent ports on every unit with easy-to-remove knockouts for maximum job site flexibility
- Convenient five-foot lengths are easy to handle
- Diamond plate texture increases slip resistance and enhances ease of installation
- Side Port Coupler snaps in place to allow side entry at any joint throughout the trench line
- Injection-molded from High Density Polyethylene (HDPE) for lightweight and sturdy design