

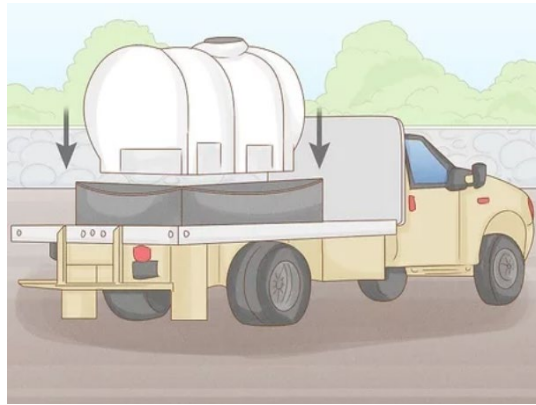
## **Tips & Tricks to Help Your Customers Select the Right Tank!**

Below are some tips that you can use with your customers to help them choose the right tank for their unique job. Here are a few ideas on how you can use these tips to add value to your customers or as a prospecting tool for your business:

1. **Print out the preformatted tips page** and give it to your customers when you show up to give an estimate, to provide services, or - mail it along with your invoice if you've already finished a job.
2. **Add you logo and email the preformatted tips page** to any of your existing customers as a reminder about their upcoming irrigation projects along with a message that you would be happy to handle their septic and irrigation projects for them. Or, you can offer the tips alongside a pre-packaged irrigation or septic service plan where you offer to handle these things for them for a set cost.
3. **Offer these tips to local HOA or neighborhood associations** for use in their newsletter or to post on their message boards along with your contact information in case residents need help with their plumbing, irrigation, or septic projects.

## WE HAVE THE TANKS YOU NEED!

Let us help - Whether you are hauling or storing, we have the tank for you!



### The Horizontal Leg Tank

This round storage tank has low, compact design that includes that addition of molded in legs for transportation. This has allowed the tank to be **stored in the back of pickup trucks, trailers, tractors, and even around your facility.** Round horizontal tanks are typically used for the storage of agricultural products that can include spray fluids, water, fertilizers, pesticides, herbicides, and more. They are even food grade!

This horizontal round storage tank is constructed from **one seamless piece of linear polyethylene** and is designed to store and transport your materials in non-DOT regulated applications. With **UV stabilization**, this horizontal storage tank can be stored outdoors without fear of damage due to light or other weather elements.

### Our large black vertical tanks:

Norwesco water tanks are manufactured using resins that meet FDA specifications to ensure safe storage of potable water. The black color limits light penetration, which reduces the growth of water-borne algae. These tanks are rated at 8 pounds per gallon, which means that they are for **WATER STORAGE ONLY!** These should not be used for chemicals, fertilizers or any other product. The tanks carry NSF approval.



**Vertical White Storage Tanks:**

Vertical storage tanks are used for industrial, agricultural, and commercial chemical storage purposes. Liquids that can be stored in these tanks are water, industrial chemicals and many more.

